

MARKET ALERTS

<u>Avocado</u> - Markets are increasing. Due to the higher dry matter in Mexican fruit, ripening times remain short.

<u>Brussel Sprouts</u> - Supplies are tightening due to Mexico's warmer weather, which is causing discoloration and increased bug pressure.

<u>Cauliflower</u> - Supplies have tightened and the market is expected to trend higher heading into the weekend. The quality remains good.

Lemons - Fruit is peaking in 115ct and larger sizes, while smaller sizes will remain scarce through summer. June will be challenging until offshore fruit arrives on the West Coast, relieving pressure on domestic fruit.

Limes - Large fruit (110ct to 175ct) is in very limited supply due to high temperatures and lack of rain in Veracruz's growing regions, resulting in mostly small fruit.

<u>Oranges</u> - Navel season is ending, and Valencias will peak at 72ct soon. Smaller sizes are scarce. Florida's season is nearly over with regreening issues.

<u>Garlic</u> - There is a shortage in the domestic market. The market is expected to become more volatile and tight in the coming months.

Iceberg Lettuce - Warm weather in Salinas Valley and Southern California has boosted production, creating a \$10 market gap among suppliers. Value-added product escalation remains second tier, and quality has improved compared to last week.

JUNE 5, 2024

CROP UPDATES

A heat wave in Central California will bring high temperatures to the Salinas Valley and San Joaquin Valley, but weather patterns are holding back acreage, affecting crop yields. Read more

WEATHER

Arizona - Temperatures are expected to rise through Friday due to a strong high pressure ridge. Lows will be in the upper 60s-70s, with mid 70s-80s by Saturday. Moderate southerly wind will gust 12-18mph in low deserts, increasing to 15-20mph on Thursday.

<u>California</u> - Today's heat wave reaches its peak with highs in the upper 60s to mid 70s near the coast and low 90s to 105 farther inland. Tomorrow, the high weakens, causing a cooling trend with maximum temperatures in coastal valleys and inland fields.

Florida -Sea breeze showers and T-storms may occur through the end of the week, with warm temperatures through June 7th. Winds may gust 20-25 mph in southern Florida.

<u>Mexico</u> - Warm temperatures in Central Mexico will peak in the upper 80s to 90s through Friday and mid 80s to 90s through Sunday morning, with mostly dry weather through Jun 9.

FREIGHT

Trucks this week are at higher demand from California as the backhaul truck market heading west from middle US is very tight. Be advised this is creating elevated truck rates.



IN PEAK SEASON



MARKET ALERTS

Lettuce Tender Leaf - Cilantro and Italian parsley are in short supply due to rain and bacterial spotting.

Onions - Yellow and white onions are becoming more affordable, while red onions remain expensive and limited in supply.

<u>Pineapples</u> - Tropical weather has caused fruit to mature faster than normal, resulting in lower yields.

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Apples

There will be plenty of reds, Granny Smiths, and Fujis throughout the summer. Through June, Pink Lady and Honey Crisp will gradually increase in price. Shippers are starting to finish golds for the season.

Commodity/Region	Supply	Price	Quality
Hudson, New York (September -June)	Steady	\$\$ \$	Good



<u>Asparagus</u>

All sizes of Mexican production continue to improve. Peruvian weather remains cool and production is good. Production in Washington, Michigan, and Canada continues to be good. With increased supplies from all directions, markets are trending lower.

Commodity/Region	Supply	Price	Quality
Caborca (Year Round)	High	\$ \$\$	Good
Ciudad Obregon (Year Round)	High	\$ \$\$	Good
Peru (Year Round)	High	\$ \$\$	Good



<u>Avocados</u>

ALERT

Markets are increasing. With fruit expected to arrive in volume late-May/early-June, Peru is right around the corner. Peruvian fruit coming into the US is expected to peak at 60/70ct, which is not normal. Due to the higher dry matter in Mexican fruit, ripening times remain short. Due to a lower dry matter content, California fruit is coming online in a light way.

Coı	mmodity/Region	Supply	Price	Quality
	Mexico (Year Round)	Light	\$\$\$	Good
	California (April - July)	Light	\$\$\$	Good



Bell Peppers

Steady dose of supply and good quality out of the desert. The red bells are also in full production. This week's warm weather may contribute to more volume. Over the next 10 days, we should see steady supplies. It is expected that the season will finish early, at which point volume will significantly decline since the Carolinas will not offset the loss of volume in Georgia. Next week, NC will begin in a light way.

Commodity/Re	gion	Supply	Price	Quality
California (May - Octobe	er)	Steady	\$\$ \$	Excellent
Georgia (May - June)		Light	\$\$ \$	Good













Berries (Blackberries)

A combination of improved production on the Central California Coast and light but steady crossings from Mexico is ensuring adequate supplies. The demand is light. Most products entering the US are transferred to distribution centers on the West Coast and the Eastern Seaboard.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Steady	\$ \$\$	Good
McAllen, Texas (October-May)	High	\$ \$\$	Good
Georgia (April - July)	Light	\$\$ \$	Good



Berries (Blueberries)

Markets are soft with light demand, not much has changed from last week. There is still production in Mexico and Central California. Florida is done for the season, while Georgia is almost done. It will still be a few weeks before Oregon's product is available. Distribution centers on the West Coast and Eastern Seaboard receive most of the product entering the US.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Steady	\$ \$\$	Good
Dover, Florida (Year Round)	Steady	\$ \$\$	Good
McAllen, Texas (October-May)	Steady	\$\$ \$	Good



Berries (Raspberries)

The warmer weather is resulting in good amounts of fruit coming out of Mexico, as well as a steady increase in Central California fruit. The demand is light. A majority of products entering the US are transferred to distribution centers on the West Coast and Eastern Seaboard.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Steady	\$\$ \$	Good
Dover, Florida (Year Round)	Steady	\$\$ \$	Good
McAllen, Texas (October - May)	Steady	\$\$ \$	Good



Berries (Strawberries)

It is expected that production will peak in Salinas and Watsonville in early July. In late June or early July, Santa Maria will see a gradual decrease as they approach the end of their season. Despite the abundance of supplies, some volume deals are still available in both areas. The demand is low.

Commodity/Region	Supply	Price	Quality
California (Year Round)	High	\$ \$\$	Good
Dover, Florida (Year Round)	Steady	\$ \$\$	Fair







Broccoli

The supply and quality of broccoli are good in Salinas and Santa Maria. Over the weekend, the market is expected to remain steady.

С	commodity/Region	Supply	Price	Quality
	Mexico (Year Round)	Steady	\$\$ \$	Good
	Santa Maria, California (Year Round)	Steady	\$\$ \$	Good
-	Salinas (May - October)	Steady	\$\$ \$	Good



Brussel Sprouts

ALERT

Brussel sprout supplies are tightening. Mexico's warmer weather is causing discoloration as well as bug pressure. Next week, this market is likely to trend higher.

Commodity/Region	Supply	Price	Quality
Mexico (December-August)	Light	\$\$\$	Fair
Oxnard, CA (May - July)	Light	\$\$\$	Fair



Carrots

The market for whole carrots is steady. With Bakersfield starting this weekend, Imperial Valley is the main region. The sizing looks good.

Commodity/Region	Supply	Price	Quality
Imperial Valley (February - May)	Steady	\$\$ \$	Excellent
Kern County (October - Feb)	Steady	\$ \$\$	Excellent



Cauliflower

ALERT

Overall, cauliflower supplies have tightened this week. As we head into the weekend, we can expect the market to trend higher. There is a good overall quality.

С	ommodity/Region	Supply	Price	Quality
	Mexico (Year Round)	Steady	\$\$ \$	Good
	Santa Maria, California (Year Round)	Light	\$\$\$	Good
•	Salinas, California (May - October)	Light	\$\$\$	Good



Celery

Multiple suppliers have increased production numbers due to better weather in southern California. All pack sizes are available, with smaller sizes offering the best price. Orders are expected to be filled in their entirety. Most shippers continue to provide above-average quality.

Commodity/Region	Supply	Price	Quality
Oxnard, California (Year Round)	Steady	\$\$ \$	Good

















Citrus (Lemons)

ALERT

The fruit is at its peak in 115ct and larger sizes. Through the summer, 140ct and smaller sizes will remain extremely tight. Both District 1 (San Joaquin Valley) and District 2 (Oxnard/Ventura County) are peaking on larger fruit. San Joaquin Valley is winding down while Oxnard/Ventura County is the main region. 140ct through 200ct markets are strong and rising. The month of June will be the worst until offshore hits the West Coast, relieving pressure on domestic fruit.

Commodity/Region	Supply	Price	Quality
Oxnard/Ventura (October - February)	Light	\$\$\$	Good
San Joaquin Valley (October - May)	Light	\$\$\$	Good



Citrus (Limes)

ALERT

Large fruit 110ct to 175ct is very limited. Due to high temperatures and lack of rain in Veracruz's growing regions, most fruit is small. Over the next few weeks, the larger fruit will continue to command higher prices.

Commodity/Region	Supply	Price	Quality
Veracruz (Year Round)	Steady	\$\$ \$	Good



Citrus (Oranges)

Navels are nearing an end; Valencias will be the main variety within the next few weeks. The Valencia crop will mirror the Navel crop. In Valencia, fruit will peak at 72ct and larger; 88/113/138ct will be incredibly scarce throughout the season. Currently, Riverside is the main growing region for Valencia's, with the Central Valley expected to get started by mid-/end-May. Quality is good; Brix are in the 13-14 range on Navels. Valencia's are in the 12 range. Near the end of the season, Florida is struggling with regreening.

Commodity/Region	Supply	Price	Quality
San Joaquin Valley (Year Round)	Steady	\$\$ \$	Good



<u>Cucumber</u>

There is a moderate supply loading out of Otay Mesa with good quality. Baja will reach its seasonal volume by the first week of June as more growers come online. Georgia is still rolling with good supply. Around the third week of June, the season will end, and NC will begin. It is expected that the market will firm up around this timeframe. Mexico's west and central regions provide adequate supplies.

Commodity/Region	Supply	Price	Quality
Georgia (May - June)	Steady	\$\$ \$	Good
Mexico (November - May)	Light	\$\$ \$	Fair
Baja California (May - October)	Steady	\$\$ \$	Good



<u>Eggplant</u>

Out of the desert, there is an adequate supply. We are still harvesting mostly cannonball varieties; however, we are a few weeks away from harvesting the traditional teardrop eggplants. GA has begun, and volume will increase over the next two weeks. Although the quality of eggplant in Nogales is not the best, most have moved to California for eggplant. NC start in late June.

C	ommodity/Region	Supply	Price	Quality
	California (May - October)	Steady	\$\$ \$	Good
	Mexico/Florida (November - May)	Light	\$\$ \$	Good
	Georgia (May - June)	Light	\$\$ \$	Good

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High







Garlic

ALERT

Garlic is in short supply on the domestic market. The transition to Mexican peeled garlic begins this week. In the months to come, the garlic market is expected to become more volatile and tighter.

•	Commodity/Region	Supply	Price	Quality
	East Coast (Year Round)	Light	\$\$ \$	Good
	Bakersfield, California (Year Round)	Light	\$\$ \$	Good
•	Gilroy, California (Year Round)	Light	\$\$ \$	Good



<u>Grapes (Green)</u>

Grapes are in disarray on the market. Chilean grapes should be finished this week or next week. They are old and tired and thus, cheap. As a group, Mexican grapes are small but in very good condition. At higher prices, domestic grapes are firm.

Commodity/Region	Supply	Price	Quality
Chile (January - April)	Steady	\$\$ \$	Good



Grapes (Red)

Grapes are in disarray on the market. Chilean grapes should be finished this week or next week. They are old and tired and thus, cheap. As a group, Mexican grapes are small but in very good condition. At higher prices, domestic grapes are firm.

Commodity/Region	Supply	Price	Quality
Chile (January - April)	Steady	\$\$ \$	Good



Green Onions

The supply of green onions this week continues to be very good, with better quality. Supplies should be good next week.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	High	\$ \$\$	Good



Kale

This week, kale supplies are expected to be plentiful and of good quality. Currently, Kale has a great opportunity to be promoted.

(Commodity/Region	Supply	Price	Quality
	Mexico (Year Round)	Steady	\$\$ \$	Good
	Oxnard, California (Year Round)	Steady	\$\$ \$	Good
	Salinas, CA (May - OCT)	High	\$\$ \$	Good

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High















Lettuce Iceberg



The warm weather in the Salinas valley and southern California has contributed to higher production numbers. This unusual market has a gap of around ten dollars with suppliers. The weights range from 32-46 pounds depending on the supplier. Value-added product escalation continues to be on the second tier. Compared to last week, the quality with multiple shippers has improved.

С	ommodity/Region	Supply	Price	Quality
	Mexico (Year Round)	Light	\$\$\$	Fair
•	Santa Maria, California (March-December)	Light	\$\$\$	Fair
	Salinas, California (May - October)	Light	\$\$\$	Fair



Lettuce Leaf

Industry-wide, supplies of romaine, green leaf, and red leaf have improved. Available Romaine hearts are moderate at best, but are expected to improve next week. In the growing regions, good weather is expected for the next three to four days, which will make production better. For the entire week, all Romaine items with value-added will likely be subject to first-tier escalation.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	\$ \$\$	Good
Salinas, California (May - October)	Steady	\$\$ \$	Fair



<u>Lettuce Tender Leaf</u>



Tender leaf items like cilantro and Italian parsley continue to be in short supply. As a result of all the rains and excessive moisture, Quality is experiencing bacterial spotting. These markets will remain tight for the next couple of weeks.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	\$\$ \$	Fair
Oxnard, California (Year Round)	Light	\$\$\$	Fair
Salinas, California (May - October)	Light	\$\$\$	Fair

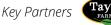


PRO*ACT

Melon (Cantaloupe)

Post-holidays, demand for cantaloupe has normalized and the market has been steady. Cantaloupes were peaking last week in smaller sizes, but larger ones are starting to become available. It may be necessary to use alternative labels and loading locations in order to meet contractual obligations. There are organic and specialty varieties available in the Brawley CA/Holtville area.

Commodity/Region	Supply	Price	Quality
Central America (December - May)	Light	\$\$\$	Good















Melon (Honeydew)

Due to additional crossings from Mexico, the honeydew market has remained steady. In this week's market, Mexican Honeydews are peaking in smaller sizes (6/8), while larger Domestic Dews are becoming available.

Commodity/Region	Supply	Price	Quality
Arizona (June-July) (October-November)	Light	\$\$ \$	Good
Central America (December - May)	Light	\$\$ \$	Good



Melon (Watermelon)

This week, Mexican Watermelons are available in Nogales and Texas. The demand for Mexican fruit has remained steady. Due to the warmer weather in Northern Mexico, the quality and yields of the product have improved. This month, California products will be available. The quality of FL watermelons has improved, and there are more supplies available. Suppliers are looking to capitalize on the upcoming holiday and deals will be available for ADS.

Commodity/Region	Supply	Price	Quality
Arizona (June-July) (October-November)	Light	\$\$\$	Fair
Central America (December-May)	Light	\$\$\$	Fair



Mushroom

Supply and availability are excellent.

Commodity/Region	Supply	Price	Quality
Nationwide	Steady	\$\$ \$	Good



<u>Onions</u>

ALERT

CA is transitioning from the desert growing region to the Central Valley. Supplies are ramping up in New Mexico. Yellow and white onions are becoming more affordable. The price of red onions remains high and supplies are limited.

Commodity/Region	Supply	Price	Quality	
South Texas (July-April)	Steady	\$\$ \$	Good	
Tri-Cities, Washington (July-April)	Light	\$\$\$	Fair	
California Desert (April - May)	High	\$\$\$	Excellent	



Pears

Most shippers are to finishing with D'anjou. Bosc and Red Anjou are still available but those will be finished by the end of the month. Green Anjou prices will remain high until the supply is exhausted in late June or early July. Starting in the second week of July, new crop California Bartletts will be available south of Sacramento. California's early crop appears to be about 80% of last year's.

Commodity/Region	Supply	Price	Quality
Hood River, Oregon (August-July)	Light	\$\$\$	Good
Yakima, Washington (August-July)	Light	\$\$\$	Good





Pineapples

ALERT

Spot market opportunities are limited, so suppliers are focusing on their contracts. Tropical weather has caused fruit to mature faster than normal, resulting in lower yields. Larger fruit is impacted and demand remains steady after the holidays. The quality of Mexican pineapples is excellent.

Commodity/Region	Supply	Price	Quality
Costa Rica (Year round)	Light	\$\$ \$	Good



Potatoes

Norkotahs are exiting the market and Burbanks are the main variety shipping from Idaho. Because Burbank's size profile is smaller than Norkotahs, 40 - 60 CT size potatoes have become limited and are priced higher than in recent weeks.

Commodity/Region	Supply	Price	Quality
Bancroft, Wisconsin (August-July)	Steady	\$ \$\$	Excellent
Idaho Falls, Idaho (August-July)	High	\$ \$\$	Excellent
Monte Vista, Colorado (August-July)	Steady	\$ \$\$	Excellent
Pasco, Washington (August-July)	High	\$ \$\$	Excellent



Squash

It's been a slow start for Santa Maria, but warmer temperatures this week will help bring in more fruit. Volume is expected to increase into next week. GA squash is extremely scarce. Whatever is available is going to contract leaving very little for the market. For at least two weeks, GA will provide light supplies. Western MX is about done. Whatever is left is lacking in quality. Baja has started, but volume has been very low. The volume of local deals out of NC and NJ has started slowly, but we expect it to gradually increase.

Commodity/Region	Supply	Price	Quality
Georgia (May - June)	Light	\$\$\$	Good
California (May - Oct)	Light	\$\$\$	Good



Stone Fruit

The peaches, nectarines, apricots, and cherries are all in full swing. The red plums are picking up speed, and the black plums will follow. Volumes and varieties will improve in the next few weeks. The Kiwi market has leveled out and is steady.

Commodity/Region	Supply	Price	Quality
San Joaquin Valley (May-October)	Light	\$\$\$	Fair



Tomatoes

Compared to Nogales, Baja supplies are improving and quality is better. Size is peaking at big fruit. There are some mature greens available out of the desert. In early July, more growers will come online. As Quincy and South Georgia have come online, supplies have remained steady. Over the next few weeks, you can expect good supplies. As Central Mexico picks up volume from Jalisco, Western Mexico is at the tail end of their deal. There is good supply and quality coming out of this region loading out of McAllen, TX. New crops of roma grapes and cherry tomatoes have started in GA and SC.

Commodity/Region		Supply	Price	Quality
•	Mexico (Year Round)	Steady	\$\$ \$	Good
	Florida (November-May)	Steady	\$\$ \$	Good
	Baja California (Spring/Summer - NOV)	Steady	\$\$ \$	Good
	California (July - OCT)	Light	\$\$ \$	Good

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High









Weather Updates



CALIFORNIA

The heat wave peaks today with highs in the upper 60s to mid 70s near the coast and low 90s to 105 farther inland. Tomorrow, the high weakens, slowly deepening the marine layer and beginning a cooling trend, with maximum temperatures in coastal valleys in the mid 70s to mid 80s and in inland fields in the mid 80s to low 90s.



MEXICO

Throughout the weekend, temperatures will be warm in Central Mexico. Temperatures will peak in the upper 80s to upper 90s through Friday and mid 80s to mid 90s over the weekend. Through Sunday morning, low temperatures will fall into the mid-60s. Mostly dry weather through Jun 9, but there is still a possibility of afternoon or evening showers.



FLORIDA

Weak synoptic flow may cause isolated to scattered sea breeze showers and T-storms through the end of the week. Through June 7th, temperatures will remain warm over the region. Over much of southern Florida, winds will occasionally gust to 20 to 25 mph today.



ARIZONA

Under an unusually strong ridge of high pressure, temperatures will continue to rise through Friday. Temperatures are expected to range from 100-104 on Tuesday to 107-112 by Friday afternoon. Today's morning low temperatures will be in the upper 60s-low 70s, warming to mid 70s-80s by Saturday morning. In the low deserts today, a moderate southerly wind gusting to 12-18mph is expected, increasing to 15-20mph gusts on Thursday.

Freight Updates

Trucks this week are at higher demand from California as the backhaul truck market heading west from middle US is very tight. Be advised this is creating elevated truck rates.



U.S. On-Highway Diesel Fuel Prices*(dollars per gallon)

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				Change from		
	05/20/24	05/27/24	06/03/24	week ago	year ago	
U.S.	3.789	3.758	3.726	♦ -0.032	+ -0.071	
East Coast (PADD1)	3.895	3.885	3.853	♦ -0.032	♠ 0.006	
New England (PADD1A)	4.174	4.148	4.105	♦ -0.043	◆ -0.019	
Central Atlantic (PADD1B)	4.114	4.123	4.086	♦ -0.037	♦ -0.078	
Lower Atlantic (PADD1C)	3.785	3.770	3.741	♦ -0.029	♠ 0.039	
Midwest (PADD2)	3.685	3.633	3.592	♦ -0.041	♦ -0.140	
Gulf Coast (PADD3)	3.490	3.478	3.450	♦ -0.028	◆ -0.019	
Rocky Mountain (PADD4)	3.746	3.706	3.685	♦ -0.021	♦ -0.359	
West Coast (PADD5)	4.495	4.449	4.429	♦ -0.020	♦ -0.041	
West Coast less California	4.012	3.982	3.960	♦ -0.022	♦ -0.254	

4.985

4.968

5.049

California

For more information: https://www.eia.gov/petroleum/gasdiesel/

♥ -0.017

0.203

full history " XLS

^{*}prices include all taxes

Grop Update

A brief heat wave in Central California mid-week will bring inland temperatures into the upper 90s in the Salinas Valley. The San Joaquin Valley will see the first triple digit temperatures of the season into Friday. While short lived this warm up is a welcome relief from the generally cooler temperatures this spring. The weather patterns continue to hold back acreage. Growers reaching for supplies are entering these stands early to meet current demand, leaving less available acreage as harvests roll on. Iceberg production continues to show smaller head sizes with less solidity/density and lighter carton weights. Romaine production, while improving remains ahead of harvesting schedules and light on demand. Cilantro and parsley continue to battle bacterial spotting in the field drastically lowering yields in the near term.

Production from Mexico remains very light due to inclement weather, hot temperatures, drought and labor issues. With light overall production coming from Mexico demand has shifted to California for supplies. This will keep pressure on California supplies for the near term until the eastern states begin local/regional production in the next couple weeks to provide some relief.

Soft squash and bean production in Georgia remains very light due to inclement weather in the region causing bloom drops, severely impacting production. Out west Sonora Mexico has ended squash production early as the California desert regions begins light production. Domestic production from Central California (Santa Maria) and North Carolina is expected to begin harvesting in mid-June adding to overall squash supplies.

Valencia orange production in the Central Valley DI is experiencing hot temperatures as we move toward summer. Valencia oranges can undergo a natural process called re-greening in the late spring and summer. This process occurs when the fruit is left on the tree during the warm summer temperatures. The warm temperatures may cause reabsorption of chlorophyll back into the skin causing a greenish tint. Regreening is a common occurrence this time of year and is purely cosmetic and has no effect on the sweetness of the fruit.







TIM LYNCH
QUALITY ASSURANCE MANAGER